|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | | | | | SAP Customer Questionnaire | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
| Before returning this questionnaire to your AWS Account Executive, see the *Submissions Instructions* sections at the end of this document. | | | | | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
| Company & Contact Information | | | | | | | | | | | | | | | | | | | | | |
| |  |  | | --- | --- | | Company name: | Click or tap here to enter text. | | Contact name: | Click or tap here to enter text. | | Contact email: | Click or tap here to enter text. | | Date: | Click or tap here to enter text. | |  |  | | | | | | | | | | | | | | | | | | | | | | |
| Use Cases & SAP Solutions | | | | | | | | | | | | | | | | | | | | | |
| - Which use cases are you considering using AWS for? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  | | --- | --- | --- | --- | |  | Complete migration of SAP environment |  | Partial migration of SAP environment | |  | New SAP solution implementation |  | Disaster recovery | |  | Data replication to Redshift, S3, etc. |  | Data / document archiving | |  | SAP system archiving |  | POC |  |  |  | | --- | --- | | Other: | Click or tap here to enter text. | | | | | | | | | | | | | | | | | | | | | | |
| - Which SAP solutions are you considering migrating to or implementing on AWS? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | |  | ERP / ECC |  | BW |  | CRM |  | SCM | |  | BPC |  | Portal |  | SRM |  | GRC | |  | MDM |  | PI |  | HCM |  | PLM | |  | BO BI |  | SolMan |  | Business One |  | Hybris Commerce | |  | HANA |  | S/4HANA |  | BW/4HANA |  | Hybris Marketing | |  | ERP on HANA |  | BW on HANA |  |  |  |  |  |  |  | | --- | --- | | Other: | Click or tap here to enter text. | | | | | | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
| Existing SAP Environment | | | | | | | | | | | | | | | | | | | | | |
| *\*If your use case is New SAP solution implementation you can skip to the New SAP Solution Implementation section* | | | | | | | | | | | | | | | | | | | | | |
| - What is the OS platform of your SAP database tier? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | HP-UX |  | AIX |  | Solaris | |  | Windows |  | SLES |  | RHEL | | | | | | | | | | | | | | | | | | | | | | |
| - What is the OS platform of your SAP application tier? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | HP-UX |  | AIX |  | Solaris | |  | Windows |  | SLES |  | RHEL | | | | | | | | | | | | | | | | | | | | | | |
| - Are you considering an OS platform migration? If so, to which OS platform? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | |  | No |  | Windows |  | SLES |  | RHEL | | | | | | | | | | | | | | | | | | | | | | |
| - What is your primary SAP DB platform? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | Oracle |  | MS SQL Server |  | IBM DB2 | |  | SAP ASE |  | SAP HANA |  | SAP MaxDB | | | | | | | | | | | | | | | | | | | | | | |
| - Are you considering a DB platform migration? If so to which DB? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | |  | No |  | Oracle |  | MS SQL Server |  | IBM DB2 | |  |  |  | SAP ASE |  | SAP HANA |  | SAP Max DB | | | | | | | | | | | | | | | | | | | | | | |
| - What is the size of your largest SAP production database? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | |  | Click or tap here to enter text. | |  |  |  |  | | --- | --- | --- | --- | |  | GB |  | TB | |  | | | | | | | | | | | | | | | | | | | | | | |
| - What is the size of your largest SAP production database server? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | | Cores: | | Click or tap here to enter text. | | | | |  | | |  | | | | |  | | Mem (GB) | | Click or tap here to enter text. | | | | |  | | |  | | | | |  | | SAPS: | | Click or tap here to enter text. | | | | |  | | |  | | | | | **- If you are considering a migration to SAP HANA, has the amount of HANA memory** | | | | | | | | | | | | | | | | **required been determined?** | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Yes |  | No | | | | | | | | | | | |  | **If yes, please provide the memory requirement for each solution:** | | | | | | | | | | | | | | |  | ERP on HANA or S/4HANA | | | | | Click or tap here to enter text. | | | | |  |  |  |  | | --- | --- | --- | --- | |  | GB |  | TB | | | |  | | | | |  | BW on HANA or BW/4HANA | | | | | Click or tap here to enter text. | | | | |  |  |  |  | | --- | --- | --- | --- | |  | GB |  | TB | | | |  | | | | |  | Other: | | Click or tap here to enter text. | | | |  | Click or tap here to enter text. | | | |  |  |  |  | | --- | --- | --- | --- | |  | GB |  | TB | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | |
| - Do you require High Availability architecture? | | | | | | | | | | | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Yes |  | No | | | | | | |
|  | - If yes, what is your required uptime SLA? | | | | | | | | | | | | | | | Click or tap here to enter text. | | | | | % | | | | | | |
|  | - If yes, can you describe your existing HA architecture? | | | | | | | | | | | | | | | | | | | | |
|  | Click or tap here to enter text. | | | | | | | | | | | | | | | | | | | | |
| - Do you require Disaster Recovery infrastructure? | | | | | | | | | | | | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Yes |  | No | | | | | |
|  | - If yes, what are your Recovery Point and Recovery Time Objectives? | | | | | | | | | | | | | | | | | | | | |
|  |  | | RPO = | | Click or tap here to enter text. | | | | | | | | | RTO = | | | | Click or tap here to enter text. | | | | | |
|  | - If yes, do you require a minimal geographical distance between your primary and secondary infrastructure? | | | | | | | | | | | | | | | | | | | | |
|  |  | | Click or tap here to enter text. | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Miles |  | Kilometers | | | | | | | | | | | | | | | |
| - Where is your existing SAP environment hosted? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | On-premises datacenter |  | Colo datacenter |  | SAP hosting provider | | | | | | | | | | | | | | | | | | | | | | |
| - What country and city is your primary SAP environment located? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  | | --- | --- | --- | --- | | Country: | Click or tap here to enter text. | City: | Click or tap here to enter text. | | | | | | | | | | | | | | | | | | | | | | |
| - What country and city is your secondary / DR SAP environment located? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  |  | | --- | --- | --- | --- | | Country: | Click or tap here to enter text. | City: | Click or tap here to enter text. | | | | | | | | | | | | | | | | | | | | | | |
| - Do you have a hardware refresh pending or is your colo/hosting contract nearing end of term? If so when? | | | | | | | | | | | | | | | | | | | | | |
| |  |  |  | | --- | --- | --- | | Date: | Click or tap here to enter text. |  | | | | | | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |
| **New SAP Solution Implementation** | | | | | | | | | | | | | | | | | | | | | |
| *\*If your use case is not a* ***new SAP solution implementation*** *you can skip to the* ***Data Protection Strategy*** *section* | | | | | | | | | | | | | | | | | | | | | |
| **- If the new SAP solution you are implementing will run on SAP HANA, how much memory is required for production?** | | | | | | | | | | | | | | | | | | | | | |
|  | | Click or tap here to enter text. | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | GB |  | TB | | | | | | | | | | | | | | | | | | | |
| **- Do you require High Availability architecture?** | | | | | | | | | | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Yes |  | No | | | | | | | |
|  | | **- If yes, what is your required uptime SLA?** | | | | | | | | | |  | Click or tap here to enter text. | | | | | | % | | | | | | | |
| **- Do you require Disaster Recovery infrastructure?** | | | | | | | | | | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Yes |  | No | | | | | | | |
|  | | **- If yes, what are your Recovery Point and Recovery Time Objectives?** | | | | | | | | | | | | | | | | | | | |
|  | | RPO= | | Click or tap here to enter text. | | | | | | RTO= | Click or tap here to enter text. | | | | | | | | |  | | | | |
|  | | **- If yes, do you require a minimal geographical distance between your primary and secondary infrastructure?** | | | | | | | | | | | | | | | | | | | |
|  | | Click or tap here to enter text. | | | | | | |  |  |  |  | | --- | --- | --- | --- | |  | Miles |  | Kilometers | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | |

|  |  |
| --- | --- |
| **Data Protection Strategy** | |
| **- What is your backup periodicity (e.g. weekly, daily or monthly) and backup type (full or incremental) for SAP Database(s) and OS+Files for Production?** | |
| Click or tap here to enter text. |
| **- What is your backup retention time (in days) for SAP Database(s) and OS+Files for Production?** | |
| Click or tap here to enter text. |
| **- Any special requirements for offsite backup or archiving backup with longer retention period than 30 days for Production?** | |
| Click or tap here to enter text. |
| **- What is your backup periodicity (e.g. weekly, daily or monthly) and backup type (full or incremental) for SAP Database(s) and OS+Files for Non-Production?** | |
| Click or tap here to enter text. |
| **- What is your backup retention time (in days) for SAP Database(s) and OS+Files for Non-Production?** | |
| Click or tap here to enter text. |
| **- Any special requirements for offsite backup or archiving backup with longer retention period than 30 days for Non-Production?** | |
| Click or tap here to enter text. |
|  | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service Type / SAP Partners** | | | | |
| **- Are you currently working with any SAP partners? If so can you provide their names?** | | | | |
|  | Click or tap here to enter text. | | |  |
| **- Which type of service for SAP on AWS will you require? For additional information, see** [**Managed Services for SAP on AWS**](https://s3.amazonaws.com/sap-questionnaire/managed-services.html) | | | | |
|  | |  | Infrastructure services only | |
|  | |  | Migration services and infrastructure services | |
|  | |  | Migration services, managed services, and infrastructure services | |

|  |  |  |  |
| --- | --- | --- | --- |
|  | | | |
| **Additional Information** | | | |
| **- Do you have any specific data residency requirements or preferred AWS region for hosting your SAP environments?** | | | |
|  | | Click or tap here to enter text. |  |
| **- Do you have any specific compliance requirements like HIPPA, PCI, GxP, ITAR, etc.?** | | | |
|  | | Click or tap here to enter text. |  |
| **- If there is any additional information you would like to share with us about your SAP environment, project, or requirements please provide it below:** | | | |
|  | Click or tap here to enter text. | | |
|  | | | |
| **Submission Instructions** | | | |
| Once you have completed filling out this form, save a copy of the file and send it back your AWS Account Executive via email. Depending on your potential SAP on AWS use case and requirements please also provide the following information if available.  **Existing SAP environment**   1. If you have an inventory of your existing SAP environment in a spreadsheet, architecture diagram, etc., please attach a copy of the file to your email. See sample [SAP system inventory spreadsheet](https://s3.amazonaws.com/sap-questionnaire/Sample-SAP-System-Inventory.xlsx) for additional information. 2. If you have recent [SAP EarlyWatch](https://support.sap.com/en/offerings-programs/support-services/earlywatch-alert.html) reports for any of the systems you are considering to migrate to AWS, please attach copies of the reports to your email.   **HANA migration**   1. If you are considering a migration to Suite on HANA, S/4HANA, Business Warehouse on HANA, or BW/4HANA and have run the relevant [SAP HANA sizing report](https://blogs.sap.com/2017/03/07/the-ultimate-guide-to-effective-sizing-of-sap-hana/), please attach a copy of the report to your email. | | | |
|  | | | |